



www.ExpoTechinc.com
2198 E. Camelback Road, Suite 220
Phoenix, AZ 85016

ExpoTech SAP Consulting Overview

Today's manufacturers must adopt new business models to move from product selling to services and solutions for their customers, ExpoTech has delivered highly successful engagements and adopted industry's best practices. We been working with hundreds of manufactures for over 22 years, we provide full implementation of ERP and CRM systems using on premise ERP applications or over both private and public cloud systems.

The ExpoTech turnkey approach starts with the analyzing business goals, conducting workshops, validating requirements and then testing and deploying the solution. Our professional services possess a unique combination of industry, product and technical expertise.

Manufacturing and Re-Manufacturing

ExpoTech is a certified SAP business partner specializing in remanufacturing and auto parts industry.

It is imperative for every business to build a strong foundation that can sustain the competitive changing environment and the growth for further success, but they must have the foresight and the agility to change based on the consumer and market demands. ExpoTech's team of experts specialize in implementing best practices that are specific to manufacturing and Auto Parts remanufacturing industry combined with powerful and scalable SAP standards which will ensure new realized business efficiencies while streamlining business and IT strategies.

Our SAP certified team can help your organization successfully implement SAP solutions by assisting you in building strategies, technology and product roadmap, enterprise applications evaluations, SAP module selections, process optimization and re-design, blueprinting business and technology processes, best practice implementation, SAP customization, legacy systems integrations, data cleansing, build and design routers, product core design and optimization and much more.

ExpoTech excels at extrapolating the maximum efficiencies through our patented implementation methodologies end to end for supply chain management, HR – SuccessFactors processes, Order to Cash, Planning and Forecasting, Remanufacturing and manufacturing, warehousing, analytics and management reporting and more.

ExpoTech Inc.'s patented implementation methodology is based on five primary characteristics of implementation:

1. **Process** – Business processes
2. **People** – Cultural change, stakeholder and top management commitment
3. **Technology** – Technology architecture, when to leverage server based vs cloud (IaaS, PaaS, SaaS) solutions, and internal IT buildout vs. hosted, collocated infrastructure.
4. **Business Case** – Cost benefit, ROI, IRR, TCO
5. **Transitioning** – Careful transitioning methodology from AS-IS to TO-BE, from Legacy to New processes and systems, build a model and run in parallel Legacy and new systems for training and process validation.

ExpoTech offers specialized portfolio of consulting services we help clients transform their business and add value to the organizations. In a globalized world comprising of rapidly shifting economic and political scenarios, we at ExpoTech help our clients take successful strategic and organizational decisions. We closely monitor the problems being faced by organizations through various angles and engage organizational leaders into the thinking and development process, implement findings through carefully constructed roadmaps and practices to help them achieve their goals and success.



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ExpoTech has partnered with SAP to deliver a comprehensive array of SAP offerings including Implementations, Trainings and Turn Key solutions. We offer large pool of SAP Services which are not limited to following:

- SAP ERP
- SAP SCM
- SAP PLM
- SAP HCM
- SAP CRM
- SAP SRM
- SAP Cloud Services (C4C, Ariba)
- SAP NetWeaver
- SAP HANA
- SAP S4 HANA
- SuccessFactors

Supply chains product, virtualized server and applications are changing the nature of manufacturing and the way we conduct business. We help our clients to achieve seamless and successful business and IT transformation.

SAP Implementation Quality Reviews

The ExpoTech Senior team is adept at working with C level leadership to insure their investment in SAP is being protected by performing periodic project reviews and QA audits. The ExpoTech "Project Health Check" includes a review of the SAP process being implemented, validation of the project plan and reported project status, confirmation that the deliverables are complete, audit of the design meetings, validation of the testing completion and confirmation of the readiness to go-live. The "Project Health" Periodic is communicated to the project Quality sponsor with periodic reports and verbal communication and highlights areas of concern and issues that need to be addressed.

For more information, please contact our experts to find out how we can help you run more effectively, efficiently and competitively.

Contact us at (623) 800-7660, or email info@ExpoTechinc.com